6145 Paper 1

#### **GENERAL COMMENTS**

The question paper was of the same level of difficulty, as the one written in 2020. The standard of the learners' work was lower than last year. Some of the learners could not express themselves well, due to language barriers. They thus struggled to answer some of the questions. The learners also struggled with interpreting some of the questions, which resulted in them scoring very low or even zero marks.

Questions based on certain topics, e.g. stock exchange and elasticity were poorly answered. This was an indication that this part of the syllabus was either not discussed or not studied at all by the learners. Hence, it is important that teachers cover the whole syllabus to enable learners to score good marks.

### COMMENTS ON SPECIFIC QUESTIONS

1	Well answered.	
	<ul> <li>Answer</li> <li>Limited resources and unlimited wants</li> <li>Scarcity</li> </ul>	[2]
2	Well answered.	
	Answer         • No price/production involved         • Unlimited supply/no opportunity cost         Any one	[1]
3	Well answered.	
	Answer       International/national (countries)         Regional       Industries         Workers/individuals/people/division of labour       Any two	[2]
4	Poorly answered. Learners could not differentiate between formal and informal firms.	
	<ul> <li>Answer</li> <li>Cannot lose personal possessions</li> <li>Only lose what they invested in the close corporation to pay debts of close corporation.</li> <li>The owners are not responsible for the debt of the business. Any one</li> </ul>	[1]
5	Well answered.	
	<ul> <li>Answer</li> <li>Not registered (Ministry of Trade and SME development)</li> <li>Do not pay tax</li> </ul>	[2]
6	Well answered.	
	AnswerWorker/producer co-operativesConsumer/retail co-operativesAgricultural co-operativesAny two	[2]
7	Partially answered. Learners could not outline the advantages of e-commerce. Learners were link e-commerce to technology and computers.	ing
	<ul> <li>Answer</li> <li>It is the governments' bank</li> <li>It is the banker's bank</li> <li>It is responsible for managing the national debt</li> <li>It is the sole note-issuing authority/printing notes and coins</li> </ul>	

	<ul> <li>It is a lender of last resort</li> <li>It is responsible for making sure that the banking system does not operate in ways which conflict with government policy</li> <li>It holds the official stocks of foreign currency</li> </ul>	[1]
8	Poorly answered. Learners could not define perfectly inelastic price elasticity. They could only define price elasticity.	
	Answer	
	<ul> <li>Large amount of information (text, images, sound) can be placed on a website</li> <li>Orders placed and carried out instantly/saves time</li> </ul>	
	<ul> <li>Reduce advertisement costs for business</li> <li>It has the potential to reach a vast number of people</li> <li>Any two</li> </ul>	[2]
9	Partially answered. Only a few learners could identify two direct taxes correctly.	
	Answer When price elasticity of demand is zero/a change in price has no impact on the quantity demanded	[1]
10	Poorly answered. Learners could not state the aim of progressive tax. They were instead defining progressive tax.	
	<ul> <li>Answer</li> <li>Income tax/Pay as you earn</li> </ul>	
	Company tax/corporation tax/profit tax	
	<ul> <li>Inheritance tax</li> <li>Tax on dividends</li> </ul>	[2]
11	Well answered by most learners.	
	Answers	
	(a) More equal distribution of income/to narrow the income gap between the rich and the poor	[1]
	(b) High income earners taxed at a higher rate than low-income earners	[1]
12	Poorly answered. Learners could not state when will the government have a surplus on its budget. They rather referred to imports and exports.	
	<ul> <li>Answer</li> <li>When governments' income is higher/more/exceeds than government's expenditure</li> </ul>	[2]
13	Poorly answered. Learners could not describe the effects on the exchange rate of a country. Learners	[-]
15	could only give the effects of exchange rate on imports and exports.	
	<ul> <li>Answer</li> <li>More foreigners invest in the country increasing the demand of that currency</li> </ul>	
	Leading to an exchange rate appreciation (value of currency increases)	[2]
14	Well answered.	
	Answer     Protected against unfair discrimination	
	<ul> <li>Employer may not reveal his/her status</li> <li>Workers must have access to training, information and counselling</li> </ul>	
	<ul> <li>Workers must be treated with dignity and respect</li> <li>Workers can continue working as long as they perform even if they have to be transferred Any two</li> </ul>	[2]
15	Poorly answered. Learners were unable to explain why it is compulsory for traders to supply full information about their credit scheme.	
	Answer Consumers cannot be misled about the terms/rules and regulations (1) and interest/instalments (1) on which are buying the goods.	they [2]

16	Partially answered. Learners were not able to explain why the government controls monopolies.	
	<ul> <li>Answer</li> <li>Monopolies lead to limited choices</li> <li>High prices for consumers</li> </ul>	[2]
17	Partially answered. Learners were mostly referring to comparative advantage rather than absolute advantage	<b>)</b> .
	<ul> <li>Answer</li> <li>A country/firm can produce more of a good/more efficient than competitors</li> <li>Using the same amount of resources</li> </ul>	[2]
18	Poorly answered. Learners could not state what the balance of trade consists of. They were referring to the structure of the balance of payments.	
	<ul> <li>Answer</li> <li>Difference between value of visible goods exports and visible goods imports consists of all the import and exports of tangible goods between a country and other countries</li> </ul>	[2]
19	Partially answered. The learners were using the word, trade in their answer when defining instead of using terms like exchange, buying and selling.	
	<ul> <li>Answer</li> <li>Exchange of goods for money/imports and exports between countries</li> </ul>	[2]
20	Partially answered. Learners could not mention that it is the price/value of a currency in their definition of exchange rate. Most of the learners could only score half of the marks.	
	<ul> <li>Answer</li> <li>Price/value of one currency in terms of price of another country's currency</li> </ul>	[2]
21	Poorly answered. Learners could not identify the main aim of the world organisation.	
	<ul> <li>Answer</li> <li>The aim is to ensure trade flows as freely as possible</li> <li>No trade restrictions or barriers</li> </ul>	[1]
22	Well answered.	
	<ul> <li>Answer</li> <li>Congestion/overcrowding</li> <li>Shortage of employment and housing/shanty town</li> <li>Poor basic services e.g. roads, sewerage services (overloaded) leading to health problems/poor living conditions</li> </ul>	[2]

23 Poorly answered. Learners did not know what is meant by externalities.

# Answer

Effects of a business decision on the society/third party

### OR

External cost and external benefits

[1]

Question	Answer		Guidance
24 (a) (i)	Poorly answered. Learners were referring to the economic sectors.		
	• To private sector (1)	2	Application and analysis
	owned by private shareholders/individuals (1)		Up to 2 marks for analysis of choice i.e. sectors and change in ownership
(ii)	Poorly answered. Learners could not state which form of business ownership it was and to which form the firm was transferring to.		
	<ul> <li>From public corporation/parastatal to public limited company</li> </ul>	2	Application and analysis Change in business ownership

(b)	company.		
	Yes, advantages of public limited company (3/4)	8	Evaluation and decision making
	MTC raise more capital		
	• Sell shares to general public (unlimited shareholders)		Both-sided 8 marks
	Shares are freely transferable on NSX		
	Operate on a large scale, enjoy economies of scale, lower average costs/grow/production increase/ business expansion		One-sided maximum 4 marks
	Shareholders have limited liability		
	No, disadvantages of public limited company (4/3)		
	Many formalities, expensive and complicated		
	No secrecy, must publish financial statements (used		
	by competitors)		
	Outsiders can take over control of company (shares are freely transferable)		
	<ul> <li>Separation of ownership (shareholders) and control</li> </ul>		
	(board of directors)		Justification is a new advantage/
	Justification (1)		disadvantage indicating the decision
			taken.
(c)	Partially answered. This question was asking for two things and 2. The influences the stock exchange has on the Nan the second part of the question which was asking about th	nibia	n economy. Learners could only explain
	Functions	8	Evaluation and decision-making
	Government borrows money		
	Companies raise long-term capital by selling shares		No mark for selling shares - already
	<ul> <li>Strict rules safeguard/protects investors' funds</li> <li>Only companies that have been investigated are</li> </ul>		answered in (b)
	allowed to list on stock exchange		
	<ul> <li>Finances government debt through trading in</li> </ul>		
	government securities/stock		
	• Provides means for valuing shares, debentures and		
	government securities (published daily)		
	Influences way in which savings are invested in		
	shares, debentures and government securities		
	• It serves as an economic barometer of industries and		
	the economy of Namibia (4/5)		
	<ul> <li>Influence on economy</li> <li>Borrowed money helps government to fund projects</li> </ul>		
	<ul> <li>Money lying idle in bank can now be used to</li> </ul>		
	increase investment and business activity		
	• Redistribution of income = small and large investors		
	can buy shares		
	People's spending increases as they become more		
	optimistic about the market leading to inflation		
	More investors enter the economy and this feeds into		
	greater economic development which may lead to		
	economic growth (4/3)		

25 (a) (i)	Partially answered. Learners could not give the formula. Some centres correctly calculated elasticity but showed their final answer with a percentage which resulted in them forfeiting those two marks.				
	Private customers % Δ QD	5	Price elasticity of demand describes responsiveness of a change in demand		
	$=\frac{1\ 600}{8\ 000} \times 100$		to a change in price. Award 1 mark if definition instead of		
	= 20% (1)		formula is given.		
	$\frac{\% \Delta \text{QD}}{\% \Delta \text{P}} \tag{1}$				
	= <u>20%</u> 10%				
	= 2 (1)				
	Business customers				
	% Δ QD				
	$= \frac{800}{10\ 000} \times 100$				
	= 8% (1)				
	<u>% Δ QD</u> % Δ P				
	= <u>8%</u> 10%				
	= 0,8 (1)				
(ii)	Poorly answered. Learners were unable to differentiate between inelastic and elastic.				
	<ul> <li>PED for private customers is elastic 2 &gt; 1 (1)</li> <li>PED for business people is inelastic 0,8 &lt; 1 (1)</li> </ul>	2	Application and analysis		
(b)	Poorly answered. Learners misunderstood the question. They were generally asking and used the elasticity calculated in 25 (a) (ii) to direct their answers as to what should happen to the price tickets of business and private customers.				
	Yes they should use price discrimination in order to earn maximum revenue (1)	7			
	<ul> <li>Lower price for private customers</li> <li>Demand is elastic, more tickets will be sold if price decreases</li> <li>Time: private users are more flexible and can fly during day, over weekends</li> <li>Substitutes are available (3)</li> </ul>		Judgement (1) Private customers/elastic customer (3) Business customers/inelastic customer (3)		
	<ul> <li>Higher price for business customers</li> <li>Demand is inelastic, demand will not decrease if price increases</li> <li>Time: business customers must fly early mornings and come back late evenings, during the week/ necessity (3)</li> </ul>				

(c)	Poorly answered. Learners were not mentioning non-pricing competition as stated in the question. The learners were also not linking the answers given to the airline.		
	<ul> <li>Branding of products = make product familiar/ recognisable</li> <li>Attractive packaging of airline products = meals, magazines</li> <li>Improved services such as better communication, ticket sales, good meals/customer care</li> <li>Offer free gifts and special offers = free magazines, meals, drinks, blankets</li> <li>More options on different flights</li> <li>Improve quality of seats, flights etc.</li> <li>Product differentiation = offer products that competitors do not have (3 x 2)</li> </ul>	6	Evaluation and decision making Decision on forms to use (3) Discussion of forms applicable to airline (3)

# **POSITIVE SUGGESTIONS TO TEACHERS**

Teachers are encouraged to use extra sources during teaching and learning such as newspapers articles, internet sources, etc. to introduce learners to realistic examples.

Teachers should by all means try to complete teaching the syllabus on time so that the learners have adequate time to do revision.

Teachers should try by all means to use previous question papers when constructing assessments or school-based examinations so that learners become used to the command words used during external examinations.

Teachers are advised to provide learners with definitions in the syllabus rather than expect them to use their own.

It is always advantageous to study examiners' reports for centres to omit making the same mistakes in examinations